# AMENDED IN ASSEMBLY APRIL 28, 2010 AMENDED IN ASSEMBLY APRIL 5, 2010

CALIFORNIA LEGISLATURE—2009—10 REGULAR SESSION

## ASSEMBLY BILL

No. 2287

# **Introduced by Assembly Member Bass**

February 18, 2010

An act to add Chapter 1.6 (commencing with Section 12096) to Part 2 of Division 3 of Title 2 of the Government Code, relating to economic development.

#### LEGISLATIVE COUNSEL'S DIGEST

AB 2287, as amended, Bass. Office of Economic Development: California Business Investment Services Program.

Existing law provides for various state programs and services for the purpose of attracting and retaining businesses in this state. Existing law creates the Office of Small Business Advocate in the Office of Planning and Research in the Governor's office.

This bill would create the Office of Economic Development in the Governor's office, to be directed by a secretary appointed by the Governor. The bill would create the California Business Investment Services Program, as specified, within the Office of Economic Development, under the authority of the secretary, for the purpose of serving employers, corporate executives, business owners, and site location consultants who are considering California for business investment and expansion.

This bill would require each state agency to administer its procurement and contracting processes in a manner to meet or exceed a goal of 25% small business participation, and to identify a Small

AB 2287 -2-

Business Advocate at the agency and encourage them to develop and share innovative procurement and contracting practices from the public and private sectors to increase opportunities for small businesses. The bill would impose specified supervisory requirements on the secretary and the Department of General Services to monitor agencies and ensure compliance with the small business participation goals, as specified.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

The people of the State of California do enact as follows:

SECTION 1. Chapter 1.6 (commencing with Section 12096) is added to Part 2 of Division 3 of Title 2 of the Government Code, to read:

### Chapter 1.6. Office of Economic Development

## Article 1. General

- 12096. (a) The Office of Economic Development is hereby established in state government within the Governor's office. The office shall be under the direct control of a secretary, who shall be responsible to the Governor.
- (b) The Governor shall appoint the Secretary of the Office of Economic Development, subject to confirmation by the Senate, who shall perform all duties, exercise all powers, assume and discharge all responsibilities, and carry out and effect all purposes vested by law in the office, including contracting for professional or consultant services in connection with the work of the office.
- (c) The salary of the Secretary of the Office of Economic Development shall be fixed pursuant to Section 12001.

Article 2. California Business Investment Services Program

- 12096.5. (a) The California Business Investment Services Program is hereby created within the Office of Economic Development.
- (b) The program shall be under the direct authority of the secretary.

\_3\_ AB 2287

(c) The purpose of the program is to serve employers, corporate executives, business owners, and site location consultants who are considering California for business investment and expansion. Among other things, the program shall provide:

(1) Economic and demographic data.

- (2) Financial information to help link businesses with state and local public and private programs.
- (3) Workforce information including labor availability, training, and education programs.
  - (4) Transportation and infrastructure information.
  - (5) Assistance in obtaining state and local permits.
  - (6) Information on tax credits and other incentives.
- (7) Permitting, siting, and other regulatory information pertinent to business operations in California.
- (d) The program shall have a well-advertised telephone number, an interactive Internet Web site, and an administrative structure that effectively supports the facilitation of business development and investment in the state.
- (e) In implementing the program, the secretary shall establish and implement a process for convening strike teams on key business development situations, including, but not limited to, attracting new businesses, relocation of large manufacturers, or the closure of a large business employer.
- (f) In implementing the program, the secretary shall work cooperatively with local, regional, federal, and other state public and private marketing institutions and trade organizations in attracting, retaining, and helping businesses to grow and be successful in California.

# Article 3. Small Business Procurement Goals

12098. (a) (1) Each state agency shall administer its procurement and contracting processes in a manner to meet or exceed a goal of 25 percent small business participation, as described in Executive Order S-02-06, and using existing resources.

(2) Each state agency shall identify a Small Business Advocate at the state agency and encourage them to develop and share innovative procurement and contracting practices from the public and private sectors to increase opportunities for small businesses,

AB 2287 —4—

1 as described in Executive Order S-02-06, and using existing 2 resources.

- (b) In the course of implementing the California Business Investment Services Program pursuant to Section 12096.5, the secretary shall ensure that the head of each state agency complies with the state procurement and contracting requirements described in this section to the extent practicable under state law. The secretary shall also collaborate with the Small Business Advocates identified by each state agency pursuant to this section to facilitate the development and sharing of innovative procurement and contracting practices from the public and private sectors to increase opportunities for small businesses.
- (c) (1) The Director of General Services shall provide the secretary with a copy of the annual report that the director receives for each state agency, for purposes of assessing successes and deficiencies of each state agency in meeting the state procurement and contracting goals described in this section.
- (2) The secretary, in conjunction with the Director of General Services, shall monitor the progress of all state agencies towards meeting the small business participation goal based on information obtained from the annual report. The secretary, in cooperation with the Small Business Advisory Council that is within the Department of General Services, shall notify the head of each state agency of the agency's successes and deficiencies with regard to meeting the small business participation goal. The secretary shall also submit the notification information to the California Small Business Advocate in the Governor's Office of Planning and Research, or its successor.